## FORM D

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM D

MAR - 3 2003

# Expires: May 31,2002 Estimated average burden hours per response ........16.00 SEC USE ONLY Prefix Serial DATE RECEIVED

OMB APPROVAL

3235-0076

OMB Number:

NOTICE OF SALE OF SECURITIES

PURSUANT TO REGULATION D,81

SECTION 4(6), AND/OR

UNIFORM LIMITED OFFERING EXEMPTION

1175615 Name of Offering ( check if this is an amendment and name has changed, and indicate change.) Limited Liability Company Interests □ ULOE Filing Under (Check box(es) that apply): ☐ Section 4(6) □ Rule 504 ☐ Rule 505 □ Rule 506 Type of Filing: ☐ New Filing A. BASIC IDENTIFICATION DATA Enter the information requested about the issuer Name of Issuer ( check if this is an amendment and name has changed, and indicate change.) 03016146 Integral Capital Management VI, LLC Address of Executive Offices (Number and Street, City State, Zip Code) Telephone Number (Including Area Code) 2750 Sand Hill Road, Menlo Park, CA 94025 650-233-0360 (Number and Street, City State, Zip Code) Telephone Number (Including Area Code) Address of Principal Business Operations (if different from Executive Offices) **Brief Description of Business** Issuer is an investment limited liability company formed for the purpose of investing in securities of expansion-state private companies and growth-staged public companies in the information and life sciences industries. Type of Business Organization □ corporation ☐ limited partnership, already formed Liability Company ☐ business trust ☐ limited partnership, to be formed Month Year Actual or Estimated Date of Incorporation or Organization: 3 0 2 □ Estimated

#### GENERAL INSTRUCTIONS

Jurisdiction of Incorporation or Organization:

Federal: Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

(Enter two-letter U.S. Postal Service abbreviation for State:

CN for Canada; FN for other foreign jurisdiction)

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State: This Notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

#### **ATTENTION**

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

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FINANCIAL

### A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
  - Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	O 1 t - 11 - 11	□ Beneficial Owner	☐ Executive Officer	☐ Director	⊠	General and/or
Full Name (Last name first, McNamee, Roger B.	if individual)					Managing Partner
Business or Residence Addr			Code)	Grant Lands of		
2750 Sand Hill Road, M	and the American dealer	<ul> <li>The state of the s</li></ul>		ang pangangan di mangang pangan di manganggan di manganggan di manganggan di manganggan di manganggan di mangan Manganggan di manganggan d		
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director		General and/or Managing Partner
Full Name (Last name first,	if individual)					
Powell, John A.						
Business or Residence Addr	ess (Number an	d Street, City, State, Zip	Code)			
2750 Sand Hill Road, M	Ienlo Park, CA	94025				
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	⊠	General and/or Managing Partner
Full Name (Last name first,	if individual)			-		
Hagenah, Pamela K.						
Business or Residence Addr	ess (Number an	d Street, City, State, Zip	Code)			
2750 Sand Hill Road, M	Ienlo Park, CA	94025				
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	⊠	General and/or Managing Partner
Full Name (Last name first,	if individual)			rii Niikijara et		
Morris, Charles						
Business or Residence Addre	ess (Number an	d Street, City, State, Zip	Code)	Partie Commission	- :	
100 Light Street, 22 <sup>nd</sup> Fl	oor, Baltimore,	MD 21202				
Check Box(es) that Apply:	☑ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	⊠	General and/or Managing Partner
Full Name (Last name first,	if individual)					
Kacher, Glen T.						
Business or Residence Addre	ess (Number an	d Street, City, State, Zip	Code)			
2750 Sand Hill Road, M	lenlo Park, CA	94025				
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	Ø	General and/or Managing Partner
Full Name (Last name first,	if individual)			ga sa a da sa	andriana Santa A	taring a state of the state of
Stansky, Brian					7 -	
Business or Residence Addre	ess (Number an	d Street, City, State, Zip	Code)		4.45	
2750 Sand Hill Road, M	lenlo Park, CA	94025	Parket and the second s	And the second of the second o		

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3. Enter the information re	equested for the		ICATION DATA		Part gar	र समित्र <b>स्थेऽस्योगम् । १५</b> मिन्			
<ul> <li>Enter the information requested for the following:</li> <li>Each promoter of the issuer, if the issuer has been organized within the past five years;</li> </ul>									
• Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of									
equity securities of the issuer;									
	•	or of corporate issuers	and of corporate genera	il and managin	g pai	tners of partnership			
issuers; and		•							
<ul> <li>Each general and n</li> </ul>	nanaging partner	r of partnership issuers.							
Check Box(es) that Apply:	□ Promoter	■ Beneficial Owner	□ Executive Officer	□ Director		General and/or			
						Managing Partner			
Full Name (Last name first,	if individual)	-							
John A. Powell									
Business or Residence Addr	ess (Number an	d Street City State Zip	Code)						
	•	•	,						
		Hill Rd., Menlo Park, C		T Discontinu		C11/			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director		General and/or			
E IIN (I	1: .1 1)					Managing Partner			
Full Name (Last name first,	if individual)								
Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						
Check Box(es) that Apply:	□ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director		General and/or			
					_	Managing Partner			
Full Name (Last name first,	if individual)	· · · · · · · · · · · · · · · · · · ·	,						
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Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						
Check Box(es) that Apply:	□ Promoter	□ Beneficial Owner	□ Executive Officer	□ Director		General and/or			
Name and the contract of the c						Managing Partner			
Full Name (Last name first,	if individual)								
Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						
	(	, <u>-</u> ,, <u></u>	,						
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director		General and/or			
Check Box(es) that Appry.	☐ FIGINGIEI	☐ Beneficial Owner	☐ Executive Officer	□ Director		Managing Partner			
Full Name (Last name first,	if individual)	<u> </u>				Triunaging 1 artifet			
run Name (Last name mst,	ii maividuai)								
Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director		General and/or			
, , ,	_	_	_	_		Managing Partner			
Full Name (Last name first,	if individual)		,						
,	, ,,								
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Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						
Check Box(es) that Apply:	☐ Promoter	□ Beneficial Owner	☐ Executive Officer	□ Director		General and/or			
	-					Managing Partner			
Full Name (Last name first,	if individual)								
Business or Residence Addr	ess (Number and	d Street, City, State, Zip	Code)						

					B. IN	FORMAT	TION ABO	OUT OFFI	ERING				
1.	Has tl	he issuer s	old, or doe	s the issuer	intend to	sell, to no	n-accredite	d investors	s in this of	fering?	Yes		Vo ⊠
				Α	nswer also	in Appendi	x, Column	2, if filing u	nder ULOE	•			
2.	What is the minimum investment that will be accepted from any individual?												
3.	Does	the offerin	ng permit j	oint owners	ship of a si	ingle unit?					Yes		No 🗆
4.	4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.												
Full		(Last nar	ne first, if	individual)									
Bus	N/A	or Residen	ce Address	(Number a	and Street	. City. Stat	e. Zip Cod	e)					
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Nan	ne of A	Associated	Broker or	Dealer									
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ΑL	. 🗆	AK □	AZ 🗆	AR 🗆	CA □	со 🗆	ст 🗆	DE 🗆	DC 🗆	FL 🗆	GA□	н□	ID 🗆
IL	. 🗆	IN 🗆	IA 🗆	ks □	KY 🗆	LA 🗆	ME 🗆	MD 🗆	MA 🗆	МІ 🗆	MN 🗆	MS □	МО □
МТ		NE 🗆	NV 🗆	NH 🗆	NJ 🗆	NM 🗆	NY 🗆	NC 🗆	ND 🗆	он 🗆	ок 🗆	OR 🗆	PA 🗆
		sc □	SD 🗆	TN 🗆	TX 🗆	UT 🗆	VT 🗆	VA 🗆	WA 🗆	wv 🗆	WI 🗆	WY 🗆	PR 🗆
Full	Name	(Last nan	ne first, if i	individual)									
Bus	iness c	or Residen	ce Address	(Number a	and Street,	, City, Stat	e, Zip Cod	e)					
Nan	ne of A	Associated	Broker or	Dealer			<u> </u>						
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		sc 🗆	SD 🗆	TN 🗆	TX 🗆	UT $\square$	VT 🗆	VA 🗆	WA 🗆	w =		WY 🗆	PR 🗆
				ndividual)		<u> </u>	``	<u>.</u>					
Bus	iness o	r Residen	ce Address	(Number a	and Street,	City, State	e, Zip Cod	e)					
Nan	ne of A	ssociated	Broker or	Dealer									
				Has Solicite ck individu								П А1	1 States
	. 🗆	AK 🗆	AZ 🗆	AR 🗆	CA 🗆	со 🗆	ст□	DE 🗆	DC 🗆	FL 🔲	GA □	U 71.	ID 🗆
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(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AN	JD I	JSE OF PROCE	ED	Š at 12 april 12 april
1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box   and indicate in the columns below the amounts of the securities for exchange and already exchanged.		,		
	Type of Security	ı	Aggregate Offering Price	А	mount Already Sold
	Debt	\$		. \$	
	Equity	\$		\$	
	□ Common □ Preferred			-	
	Convertible Securities (including warrants)	\$		. \$	
	Partnership Interests	\$		\$	
	Other (SpecifyLimited Liability Company Interests)	\$	50,000,000	\$	25,575,000
	Total		50,000,000	\$	25,575,000
	Answer also in Appendix, Column 3, if filing under ULOE.			•	
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if the answer is "none" or "zero."				
			Number Investors	1	Aggregate Dollar Amount of Purchases
	Accredited Investors		27	\$	25,575,000
	Non-accredited Investors		0	\$	
	Total		27	\$	25,575,000
	Answer also in Appendix, Column 4, if filing under ULOE.	_		•	
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C – Question 1.	-	Type of	T	Dollar Amount
	Type of offering		Security	•	Sold
	Rule 505			\$	
•	Regulation A	_		\$	
	Rule 504			\$	
	Total		N/A	\$	N/A
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.				
	Transfer Agent's Fees			\$	-
	Printing and Engraving Costs			\$	
	Legal Fees			\$	20,000
	Accounting Fees			\$	1000
	Engineering Fees			\$	,
	Sales Commissions (specify finders' fees separately)	•••••		\$	
	Other Expenses (identify)	•••••		\$	
	Total		🛮	\$	21,000

	C. OFFERING PRICE, NUMB	BER OF INVESTORS, EXP	EN:	SES A	ND USE OF PR	OCEI	EDS	
	<ul> <li>b. Enter the difference between the aggreg</li> <li>Part C - Question 1 and total expenses furni</li> <li>4.a. This difference is the "adjusted gross pro</li> </ul>	ished in response to Part C -	- Qı	estion	1		\$	25,554,000
1.	Indicate below the amount of the adjusted proposed to be used for each of the purposes is not known, furnish an estimate and check total of the payments listed must equal the acforth in response to Part C – Question 4.b about	shown. If the amount for an the box to the left of the estir djusted gross proceeds to the	ıy p mate	urpose . The	: :			
					Payments to Officers, Directors & Affiliates			Payments to Others
	Salaries and fees	[		\$_			\$	
	Purchase of real estate	[		\$			\$	
	Purchase, rental or leasing and installment of	machinery and equipment [		\$			\$	
	Construction or leasing of plant buildings and	l facilities		\$			\$	
	Acquisition of other businesses (including involved in this offering that may be used in securities of another issuer pursuant to a merg	the value of securities exchange for the assets or		\$			·\$	
	Repayment of indebtedness			\$	***************************************		\$	
	Working capital			\$			\$	25 554 000
	0.4 ( '6)			-		⋈		25,554,000
	Other (specify):			\$ -			\$	and the same of th
				\$			\$	
	Column Totals			\$		$\boxtimes$	\$	25,554,000
	Total Payments Listed (column totals added).				\$	25	,55	4,000
	· · · · · · · · · · · · · · · · · · ·	A, FEDERAL SIGNATU	RE		and the second second			
he wr	e issuer has duly caused this notice to be signed following signature constitutes an undertakin itten request of its staff, the information furnille 502.	ng by the issuer to furnish to	the	U.S.	Securities and Ex	chang	ge C	ommission, upon
[ss	uer (Print or Type)	Signature	,		/ Dat	e		
	Integral Capital Management VI, LLC	Pamela K. A	aq	Jen	$a \lambda \mid ,$	- 5	7/-	-03
Na	me of Signer (Print or Type)	Title of Signer (Print or Typ	se)	<del></del> -			<u>,                                     </u>	
	Pamela K. Hagenah	A Manager of Integral	Сар	ital M	anagement VI, LI	C, the	e Iss	uer

# **ATTENTION**

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

	1 Same Same State of the Same									
		B.STATE SIGNATURE								
1.	Is any party described in 17 CFR 230.262 presently subject to any of the disqualification provisions of such rule?									
	. See	e Appendix, Column 5, for state response.								
2.	The undersigned hereby undertakes to furnish to any state administrator of any state in which this notice if filed, a notice on Form D (17 CFR 239.500) at such times as required by state law.									
3.	The undersigned hereby undertakes to furnish to the state administrators, upon written request, information furnished by the issuer to offerees.									
4.	The undersigned issuer represents that the issuer is familiar with the conditions that must be satisfied to be entitled to the Uniform Limited Offering Exemption (ULOE) of the state in which this notice if filed and understands that the issuer claiming the availability of this exemption has the burden of establishing that these conditions have been satisfied.									
	e issuer has read this notification and knows the dersigned duly authorized person.	e contents to be true and has duly caused this notice to be signed on its behalf by the								
Iss	uer (Print or Type)	Signature Date								
	Integral Capital Management VI, LLC	Pamela K. Hagenah 1-31-03								
Na	me (Print or Type)	Title of Signer (Print or Type)								
	Pamela K. Hagenah A Manager of Integral Capital Management VI, LLC, the Issuer									

#### Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

1,62	APPENDIX										
1		2	3	4 5							
	to non-a investor	to sell ccredited s in State -Item 1)	Type of security and aggregate offering price offered in State (Part C-Item 1)	Type of investor and amount purchased in State (Part C-Item 2)				Disquali under UL (if yes, explana waiver g (Part E-	State OE attach ation of granted)		
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No		
AL											
AK											
AZ											
AR											
CA	0	⊠	LLC Interests \$50,000,000	21	\$22,350,000	0	0		Ø		
СО											
CT											
DE											
DC											
FL											
GA											
HI											
ID											
IL		⊠	LLC Interests \$50,000,000	1	\$250,000	0	. 0		⊠		
IN											
IA											
KS											
KY		·									
LA											
ME											
MD		⊠	LLC Interests \$50,000,000	1	\$1,000,000	0	0		⊠		
MA											
MI											
MN											
MS											
MO											
MT											
NE						<u> </u>					
NV		⊠	LLC Interests \$50,000,000	1	\$675,000	0	0		⊠		
NH											
NJ						· · · · · · · · · · · · · · · · · · ·					
NM											
NY		☒	LLC Interests \$50,000,000	3	\$5,300,000	0	0		⊠		
NC											
ND											

				APP	ENDIX	<b>L</b> jandolina Cisa i M			4444
1		2	3		5	5			
	to non-a	to sell ccredited s in State -Item 1)	Type of security and aggregate offering price offered in State (Part C-Item 1)		Disqualification under State ULOE (if yes, attach explanation of waiver granted) (Part E-Item 1)				
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
ОН									
OK									
OR		⊠	LLC Interests \$50,000,000		\$500,000	0	0		⊠
PA									
RI									
SC									
SD									
TN									
TX									
UT									
VT									
VA									
WA									
WV									
WI									
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PR						•			